

### **connecteam**

# BUILDING AN EFFECTIVE INTERNAL COMMUNICATION STRATEGY

### WHY INTERNAL COMMUNICATION IS MORE IMPORTANT THAN EVER

No matter the size or industry type, all organizations seek tips and advice on how to best boost productivity, increase employee engagement and morale, and reduce misunderstandings. But is there one single answer that influences each of these outcomes? Yes.

Successful and effective internal communication moves things forward on a regular basis and is one of the biggest things that affects the bottom line.

If you want to reach and maintain a healthy workflow and to avoid unnecessary slowdowns then you and your employees must establish an environment where every team member works well collaboratively.

Otherwise, you fall victim to some unhealthy statistics.



### Internal Communications Statistics – The Struggles



### \$450 BILLION

Disengaged employees cost organizations more than \$450 billion dollars annually. This loss is experienced in wage dollars, retraining time, loss of profit, loss of sales, etc.



### **57**%

57% of employees don't receive clear enough directions



### **69**%

69% of managers just don't feel comfortable communicating with their team



### **57%**

57% of all projects fail because of a communication breakdown



### 60%

60% of companies don't have a long-term strategy for internal communications

### WHAT IS AN INTERNAL COMMUNICATIONS APP?

It's clear that effective and ongoing communication is a must, which is why many are choosing <u>an internal communication app</u> to effectively deliver communication.

An internal communications app (also known as an intranet app) is a platform for you and your employees to talk, share, and communicate with each other beyond traditional channels like email and phone calls.

Before internal communication apps, business communications took place via email or <u>over the phone</u>. As a result, email, which wasn't really designed to be the cornerstone of internal communication started to show its limitations. The average worker receives around 121 work-related emails every single day and the inbox has turned into a place where internal communications go to be forgotten.

In short, <u>internal communication apps</u> let you simplify and centralize your business's internal communications. Instead of the clutter and inconvenience of email, everything is centralized in one app, on one platform, for all employees.



## THE MOST COMMON INTERNAL COMMUNICATION CHALLENGES

### 1. LITTLE TO NO FEEDBACK

When you have a <u>lack of feedback</u>, you'll only get low motivation and poor work attitude from your employees. Whereas <u>positive feedback</u>, any <u>feedback</u> really, will equal employee engagement and positive, happy employees.

It's no secret that feedback shows you how your employees are getting on with their job and their coworkers and managers. Feedback also highlights an employee's weaknesses and strengths, but it's not enough to just gather feedback. You have to act on it, otherwise, the data you've gathered is useless.

### 2. TOO MANY EMAILS

Ping! Yes, that's an alert to yet another email. <u>Radicati</u> did some research on how many emails the average person receives on a daily basis and the results are shocking. By the end of 2019, they estimate that more than 246 billion emails would be sent worldwide.

On top of all that, the most important information sent in an email is lost, deleted, forgotten, or ignored. And that's because employees are frustrated with the number of emails they receive, and hey, it makes perfect sense. No one wants to spend every morning sifting through an ocean full of emails! Connecteam's employee app makes it super easy to keep everyone on the same page and to simplify internal communication.

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## THE MOST COMMON INTERNAL COMMUNICATION CHALLENGES

### 3. DIRECT LINE OF COMMUNICATION

You have to relay information, updates, and anything else to your employees. Don't be the kind of manager who doesn't share anything, or worse, forgets to! And don't just wait for the higher-ups to do it because there's a slim chance that'll happen.

On the flip side, employees need to be heard and when they are, they'll become more invested and engaged. Employees should be able to easily share suggestions, share their problems, and talk about their day.

### 4. TOO MANY PHONE CALLS

Phone calls might be the simplest way for managers to reach their employees and manage their day-to-day business needs, however, too many work calls disrupt productivity. Research has proven that when you get an unplanned call, it will take you a full 23 minutes to recover and get to what you were doing in the first place. As far as internal communication problems go, too many emails and phone calls top the list of annoyances.

### 5. NEW EMPLOYEES

Onboarding should be easy! We know it can be a time-consuming task, but it has to be done. Have a clear manual in place with all the rules and regulations laid out. Be sure to also introduce your new hires to the company's social atmosphere so that they'll feel more at ease. The "big things" and the "little things" matter when onboarding! Don't just plop a big manual in front of them, take them out to lunch, make sure they're greeted in a fun and nice manner by other employees, and so on.

## THE MOST COMMON INTERNAL COMMUNICATION CHALLENGES

### 6. LANGUAGE DIFFICULTIES

Don't let a language barrier become an internal communication problem. Share information and news in many languages, offer easy translation options, and also encourage intercultural training. All of this will encourage a team environment and will help to avoid misunderstandings. While it might sound like a lot of work, it isn't when you use an employee app. An employee allows you to change the language to the setting of the mobile device and switch in between languages if necessary.

### 7. INTERNAL & EXTERNAL NEWS BROADCAST

Employees should be the main source of all company-related news. Don't let them find out something related to the company via Twitter or a new TV campaign. Share the big and little things with them!Don't use paper on bulletin boards to share information! Instead share news easily on an employee app so that your employees are engaged and feel connected to the company.

### 8. IRRELEVANT INFORMATION OVERLOAD

Only communicate relevant information to relevant parties, not everyone needs to know everything. Using an employee app, like Connecteam, will help you to create specific user groups based on criteria like the location; project; team, etc. and you can send content accordingly as a result.

## THE MOST COMMON INTERNAL COMMUNICATION CHALLENGES

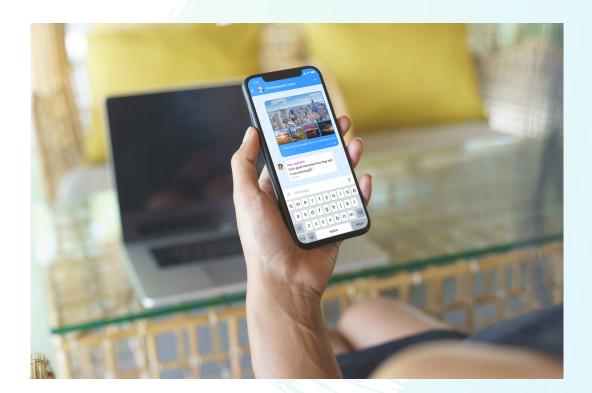
### 9. R.E.S.P.E.C.T.

No employee is the same! They all come from different backgrounds and have different experiences. All should be able to safely express their experience(s), and should even be encouraged to. As a result, respect for their fellow employees will rise, the work environment is boosted, and communication is far more beneficial.

Always remember that treating employees with respect increases productivity.

### 10. BUDGET ISSUES

When you want to develop your own internal communications, it can be highly expensive, resources can be lacking, and it just doesn't seem worth it.



## HOW TO CHOOSE AN INTERNAL COMMUNICATIONS APP

### **UNDERSTAND WHAT YOUR COMPANY NEEDS**

Every business has different needs, and the key to choosing an effective communications app is understanding your needs and identifying the best tool to serve them.

### UNDERSTAND WHAT YOUR EMPLOYEES WANT

Ask your employees for their opinions on different tools. Employees need to see how relevant the internal communications app is to their own work and interests.

### FIGURE OUT THE COSTS

Look into the product price, the cost of training, and the cost of usage. Look beyond the monthly subscription fee. It has to be quick to setup, easy to use, and require no overhead costs.

### **CALCULATE THE BENEFITS**

Speed, Accuracy, Measurement. Costs don't come without their rewards. As you figure out the costs of upgrading your internal communications, it's also important to calculate the benefits you'll get from starting to use it.

### **ASK YOURSELF: IS IT EASY TO IMPLEMENT?**

When apps are complicated or challenging to set up, implementation can take a lot of time. Is it easy to configure? Does it have an intuitive interface, or is finding your way around the app a challenge? Does it require lots of training?

### IS GOOD, TIMELY SUPPORT AVAILABLE?

Check that good, helpful, timely support is available. Support may not seem like a major factor when you first start using an application, but if a crisis occurs, you'll be glad that there are experts available to help you.

### IS IT EASY TO USE?

Your employees will use the app you choose on a daily, or even hourly basis over the long term. Invest in an unfriendly, confusing app and there's a real risk you'll need to switch platforms in the future due to employee frustration.

# USING CONNECTEAM'S COMMUNICATION & ENGAGEMENT FEATURES TO REACH YOUR ENTIRE TEAM

### **ALL-IN-ONE COMMUNICATION & ENGAGEMENT APP**

Engage your team like never before, reflect your company's culture, and solidify your employer branding with Connecteam's employee communication and engagement app.

### ANNOUNCEMENTS, NEWSLETTERS, AND UPDATES

A modern communication experience for you and your team

Whether you want to communicate with an individual, a group, or the entire organization, Connecteam makes it easy to distribute visual, rich, and engaging content and to measure its reach and impact in a click.

With advanced features such as pre-scheduled updates, social engagement support for likes, comments, etc. and automated follow-up capabilities - Connecteam has you covered all around.

### SURVEYS, SUGGESTION BOX, AND LIVE POLLS

Stay in the know and let your team be heard

Make decisions based on organizational surveys and live-polls, launch a suggestion box to gather your team's feedback, and introduce your team with structured channels to query or approach HR and senior management, allowing your team to be heard and share their thoughts.

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# USING CONNECTEAM'S COMMUNICATION & ENGAGEMENT FEATURES TO REACH YOUR ENTIRE TEAM

### **WORK CHAT IN REAL-TIME**

Benefit from a work dedicated Chat

Chat makes internal communication simple. Easily create team chats per location, project, department, or just start a private conversation. With advanced management tools built especially for in-organizational use, Connecteam's chat takes employee communication to the next level and preserves the separation between the private and work environment.

Easily attach files, pictures, GIFs, emojis, voice notes, and more to ensure a conversation flow while on-the-go.

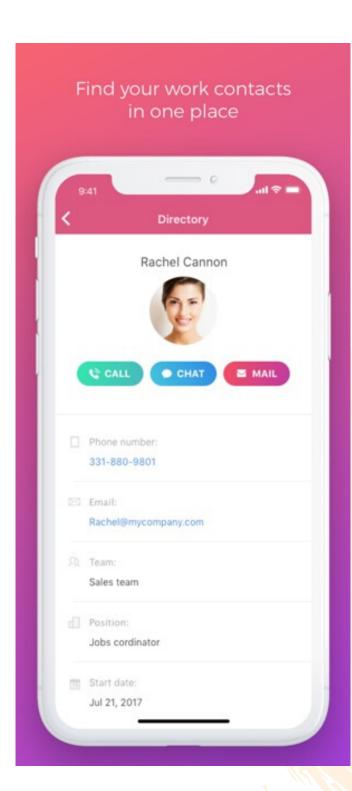
### EMPLOYEE RECOGNITION AND ACKNOWLEDGMENT

Put your team front and center

You know that your team matters, and with Connecteam's employee communication app, you can show it: recognize exceptional employees, share employee 'spotlights', and allow team members to nominate peers for awards. Celebrate with your team by sharing birthday wishes, anniversaries, personal milestones (marriage, newborns, new houses, etc.) and organizational achievements.

Allow your team to take part and be a part by engaging with each individual recognition and appreciation celebration, and improve the sense of belonging.

# USING CONNECTEAM'S COMMUNICATION & ENGAGEMENT FEATURES TO REACH YOUR ENTIRE TEAM



### **EMPLOYEE DIRECTORY**

Always available, simple to use, and fully searchable

Launch <u>a work directory</u> for your team with a single click, allow employees to search for any work contact via predetermined profile attributes so they can easily make a phone call, send an email, or start a private chat conversation, without the need to save contacts on their personal mobile device. With Connecteam's Employee Directory, employees will always have a fully searchable up-to-date contact list, available from anywhere, at any time.

## IMPORTANT METRICS TO EFFECTIVELY MEASURE INTERNAL COMMUNICATION

Are you measuring internal communications in the workplace to best determine how effective it is? To understand if it's making a difference, a dent, in your business? Unfortunately, studies show that 60% of companies don't even have a long-term internal communications strategy and out of the businesses that do have one, 12% aren't measuring internal communications metrics at all.

Why should you be measuring internal communications in the workplace? Is it even that important? YES! Internal communication is the cornerstone of your company. How so? Internal communication has a direct and great impact on employee productivity and engagement, collaboration efforts, office morale, and alignment across the organization.

If you're finding that employee engagement is low, morale is suffering, collaboration is virtually non-existent, the company's vision isn't being executed effectively, and productivity is faltering then it's time to look closer at your internal communication strategy. But first, you need to measure it. After all, how can you ever improve your internal communication or even make an effective decision regarding it when you don't have the data to back up or to understand what's working and what needs to be improved quickly.



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# IMPORTANT METRICS TO EFFECTIVELY MEASURE INTERNAL COMMUNICATION

### **DEFINE YOUR BUSINESS GOALS**

Here's the thing, knowing how to measure communication in the workplace isn't so straightforward because there is no single list of KPIs for internal communications that works across the board.

The KPIs for internal communications will differ for each company as no business has the same goals they want to track. Plus, what you intend to do with the data also differs.

What are some KPIs for internal communications? Pageviews on your intranet pages, track open rates in email communications, tracking click rate in emails, tracking video views in emails and intranet pages, tracking staff surveys with predefined answers, etc. Set a baseline to better understand when you know what you're measuring, then you can effectively determine the effectiveness of your current efforts.

Once you know what goals you want to achieve, it becomes easier and clearer to set your KPIs for internal communications.

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# IMPORTANT METRICS TO EFFECTIVELY MEASURE INTERNAL COMMUNICATION

### **USE THE RIGHT CHANNELS TO DELIVER COMMUNICATIONS**

There are various <u>channels for communicating with your employees</u> and it all greatly depends on business type, where your employees work (in the field or in the office), the team size, and so on.

Once you nail all the above then you can choose the best channel to deliver employee communications:

- Face to face meeting is a MUST at least once a month in order to make a
  personal connection, to improve engagement, and to gain feedback.
- Team meetings can be held in-house or in a special location like an outdoor picnic. This helps build comradery among your team members and allows for better collaboration.
- Video calling allows you to have a desktop-based conversation so that you share a presentation and tell a story. Businesses often use Zoom.
- Employee communication app is the best solution for businesses as it offers the perfect solution for deskless employees but also your in-office staff.

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# IMPORTANT METRICS TO EFFECTIVELY MEASURE INTERNAL COMMUNICATION

### **USE THE RIGHT CHANNELS TO DELIVER COMMUNICATIONS**

Running a SWOT analysis of your internal communication strategy can be an effective tool for businesses that want to strengthen their communication. When you understand what challenges you're up against and what resources you have at your disposal to tackle them then you can create an effective strategy to communicate better.

Use the SWOT method to hammer down what your communication strengths and weaknesses are, what opportunities are available to make communication better, and what threats are you facing to communicate better?

Strengths: your company's internal, positive attributes that are within your control to adapt

Weaknesses: negative factors that take away from your strengths and you must improve on to be successful

Opportunities: external factors in the work environment that can contribute to your success

Threats: external factors that you cannot control so you need contingency plans in place

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# IMPORTANT METRICS TO EFFECTIVELY MEASURE INTERNAL COMMUNICATION

### CRAFT THE MESSAGE BEFORE YOU SEND IT OUT

When you outline exactly what you want to say and what you want to gain as a reaction from your audience, you won't miss any details and can best align the message as time passes.

Focus on the what, why, where, when, how, and who. If you can't answer this simply then you need to rethink the goal.

For example, a goal to "increase employee engagement in the workplace" is NOT specific whatsoever.Instead, set the goal to be far more specific so it's easier to measure. For example, change it to "increase employee engagement within the Atlanta branch by 18% by the end of Q2 to effectively launch the new X product in Q3."

### **SMART GOALS MUST BE INCLUDED**

Be sure to create a message that is SMART. What's that you ask? SMART stands for specific, measurable, attainable, relevant, and time-based.

**Specific:** determine what you are looking to accomplish and ensure everyone will understand the message

Measurable: set milestones and targets to effectively track progress

Attainable: keep goals manageable and realistic

Relevant: create goals that develop your team and connect to your

company goals

Time-based: follow a specific timeline to best remain on track

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# IMPORTANT METRICS TO EFFECTIVELY MEASURE INTERNAL COMMUNICATION

### **OUTLINE THE MESSAGE**

Sue Dewhurst and Liam Fitzpatrick highlight tips for communicators in their book on how to best outline your message:

Inputs: what resources will you develop and implement for your internal communication?

Outputs: is the content informative and engaging? Did you achieve the results you planned? If not, why?

Satisfaction: are your employees happy with your internal communication? Was the message understood? Was the information received in a timely fashion? Did you allow your employees to share their feedback?

Out-takes: what takeaways did your employees gain?

Outcomes: did your internal communication impact an employee's behavior? Is everyone working toward a common goal?

### LOOK AT YOUR TURNOVER RATES

When you have employees who are happy and satisfied in their job role, they'll stay with the company for a longer period of time. However, unhappy and disgruntled employees will quickly start looking for new work.

<u>Track your turnover rate</u> to best understand how effective your internal communication is. When your team is more connected and aligned with what's going on at the company then they feel trusted and appreciated.

However, when that trust doesn't exist at all, productivity tanks and turnover rises. As far as KPIs for internal communications go, this is an easy one to track but it can be hard to directly tie to internal communication.

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## WHY CONNECTEAM IS THE BEST COMMUNICATION TOOL

From the very beginning, our goal was to create a one stop shop for all the communication tools a company needs – we know it's more than just adding features, it's providing the full-package that makes communication effective (and fun!)

**Bottom up communication** so your employees can reach you when they need.

**Top to bottom communication** so you can share announcements, updates and everything in-between with all your employees no matter where they are.

**Targeted communication** so you can easily send the right information to only the relevant people in a click.

**Structured data communication** so receiving data straight from the field, like reports or ticketing, is easy.

Measurable communication so you can tell what's working and what's not, and you know who received your message and who didn't.

All media types for communication includes sharing of photos, files, images, GIFs, voice notes, location and more.

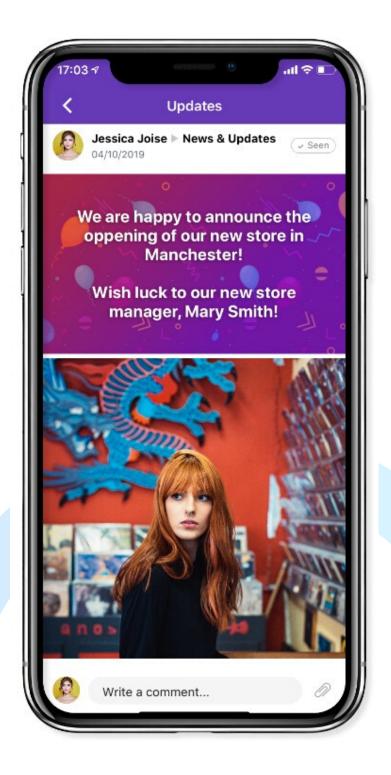
We took it a step further and added features like a knowledge base and workflow so you can decrease the amount of irrelevant information being sent to all your employees. Our goal was to create an affordable product for all business sizes so you can adopt it to the way you work and your specific needs.

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### AN ALL-IN-ONE COMMUNICATION APP

When it comes to communication and engagement, common use cases often leverage a combination of multiple capabilities to best address the organizational needs. Below are some of the key tools and concrete examples of how they are being used in the organizational context:

- News, Updates, and Announcements
- Wellness and benefits
- In-App chat
- Surveys and polls
- Suggestion box
- Direct channels to HR / Senior leadership
- Employee Directory
- Employee Referrals
- Events announcement and registration
- FAQ



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## AN ALL-IN-ONE COMMUNICATION APP

### WELLNESS AND BENEFITS

Many companies invest a lot of resources into facilitating robust <u>wellness</u> and <u>benefits programs</u> for their teams. Often, HR professionals leverage Connecteam to raise awareness of the current programs, benefits, and more.

### This may include:

- Providing background about the existing programs and plans
- In-app links serving as an easy gateway to your wellness program login page.
- Registration forms and RSVPs for upcoming plans and related eventsAnnouncement of new benefits/wellness plans
- Uploading of the employee wellness/ benefits book making it accessible for the teams in a click.

### **DIRECT CHANNEL TO HR / EXECUTIVES**

Companies with an 'Open Door' policy or companies looking to let employees a channel to address HR and senior managers, often create a direct channel box, allowing the employee to submit a query/thought which goes as a pdf summary directly to the email of the designated person whether that is the CEO of the company or an HR professional.

### AN ALL-IN-ONE COMMUNICATION APP

### **IN-APP CHAT**

In today's world, chat is a common and important means of communication. In most organizations, employees end up using their private chat for work-related issues, such as <u>WhatsApp</u> or Facebook Messenger.

Why Connecteam is different: Work-life separation, Self-maintaining groups, Profanity control, Data storage

Best practices of utilizing the in-app chat include:

- One on one chats: allowing team members to easily and quickly communicate with each other.
- Team Channels: one side communication from group admins to the channel members. Mostly relevant for very big groups when only a few individuals can send updates to the rest of the team
- Team groups: team groups are the most common groups used on chat.
   Whether it is for managers and their teams, for a specific facility or a cross-company group, team groups are very popular.
- Peer groups: many teams create groups that cross the organization to allow the pier to pier communication. Some common examples include "senior management", "HR", "Finance", "Production team", "Store X" and many others.
- Subject groups: whether it is to share safety updates, debating preparations for the upcoming party, or for car-sharing arrangements, teams like to create groups that are related to their projects, events, etc.

### AN ALL-IN-ONE COMMUNICATION APP

### **EVENTS ANNOUNCEMENT AND REGISTRATION**

When it comes to events, with your employee app, you can notify people about upcoming events, and let them pre-subscribe so you'll know who's expected to attend.

### **EMPLOYEE REFERRALS**

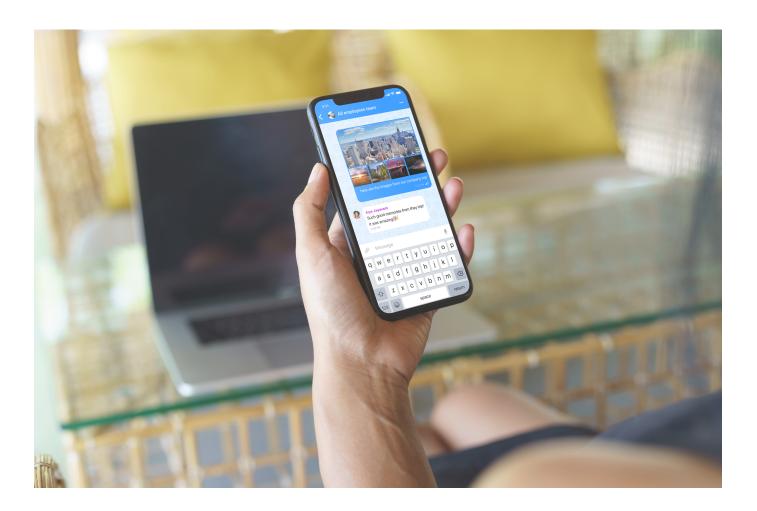
Recruiting employees is always a big investment for the company. Your employee app is a very powerful tool when it comes to getting referrals for potential candidates from your already existing workforce.

- Sharing information on the referral incentive program
- Publishing an 'Employee Recommendation' form that employees can feel recommending on family and friends
- Posting links/info about open positions spreading the word across the organization.

### FREQUENTLY ASKED QUESTIONS (FAQ)

The use of FAQ is nothing new, but the ability to make it available for your teams in a click is a powerful tool. That way much of the frustration and ongoing communication can be addressed quickly and efficiently. Many times companies choose to create an FAQ section in the App, to address questions around vacation and sick leave, protocols, wellness and benefits, and much more.

### CREATE YOUR OWN COMMUNICATION APP



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